

# **Budget and Performance**Subcommittee

Regular Meeting

April 7, 2023

## **Meeting Broadcast & Public Comment**

- We are now leaving practice mode and recording will begin.
- Today's meeting will be broadcast live via WebEx (Link can be found at the Budget & Performance Committee's website at sf.gov/coit).
- Public commenters who are participating remotely can join the WebEx or call 415-655-0001 and use access code 2498 180 1099.
- To speak when public comment is open, dial Star 3 or use the WebEx raise hand feature.

## Agenda

- 1. Call to Order by Chair
- 2. Roll Call
- 3. General Public Comment
- 4. Approval of the Meeting Minutes from March 31, 2023
- 5. Department Updates and Announcements
- 6. FY 2023-24 & FY2024-25 Budget Project Presentations
- 7. FY 2023-24 & FY2024-25 Budget Recommendations
- 8. Public Comment
- 9. Adjournment

**General Public Comment** 

Approval of the Meeting Minutes from March 31, 2023

Action Item

## Department Updates and Announcements

Discussion

FY 2023-24 & FY2024-25 Budget Project Presentations: COIT Allocation Requests

Discussion

## **Presentation Schedule**

Department	Project Title	Theme	Previously Funded	Approximate Schedule
Assessor- Recorder		Major IT, Legacy System Replacement, Infrastructure	Y	9:15-9:40AM
City Administrator, Digital Services	Support for Digital Security & Translation	Residential Services: Digital, Financial	Y	9:40-10:05AM
	HR Modernization: Electronic Onboarding and e-Personnel Files	HR Systems, Records Management, Digitization	Y	10:05 - 10:45AM
Human Resources	' '	Staff Collaborative Tools – Data Analysis / Data Sharing		10:05 - 10:45AM
		HR Systems, Records Management, Digitization		10:05 - 10:45AM - BREAK AFTER



# Treasurer-Tax Collector, Controller, Assessor-Recorder City and County of San Francisco

Presentation to COIT Budget & Performance Subcommittee

# Property Assessment and Tax System

## Project Overview

Joint effort between financial services Departments to replace two legacy information systems that together enable the assessment, billing, collection and apportionment of over \$3 billion in annual property tax revenue.

- Replace aging legacy systems
- Resolve multiple single points-of-failure and lack of redundancy which place core government functions at risk;
- Data exchanged between ASR and TTX's separate systems lead to errors and time-consuming manual corrections;
- Systems are inflexible with missing controls or broken business rules, and require manual workarounds;
- Databases don't support workload forecasting, production analysis or reporting.





### Project Objectives

#### Increase Efficiency and Quality:

Re-engineer assessment and tax business processes based on best practices to eliminate manual processes and workarounds.

#### Improve Revenue Collection:

Increase turnaround time for assessments and providing timely tax billing, revenue collection and certification to reduce potential property tax impact.

#### Strengthen the Technology Infrastructure:

Secure \$3.9 billion in revenue through modern technology platforms that are secure and resilient.

#### Increase Access to Data:

Improve information available to public and policymakers and enabling better revenue forecasting and data analysis.

#### Improve Taxpayer Service and Transparency:

Integrate property tax and assessment functions among the three departments for better customer service.

## Project Delivery Approach

#### TTX/CON Tax System

- TaxSys
- Grant Street Solutions
- Hosted
- o Go live in 2020

#### ASR Property Assessment System

- System for Managing Records Assessments and Transactions (SMART)
- Sapient Corporation / Salesforce Solution
- Hosted
- Phased Implementation, two major phases
- Hybrid Agile/Waterfall

## Project Update

#### TTX/CON

TaxSys go-live in 2020

#### ASR

- System for Managing Assessment, Records & Transactions (SMART)
   Phase 1 go-live in January 2021 (20% of total project)
- Second module delivered in two releases. Phase 2.0 in December 2023
   Phase 2.x in February 2024 (80% of total project)
- Sapient Corporation (System Integrator) contract amendment \$5.7M
   approved by Budget & Finance Committee 3/15

## Project Update (For Active Projects)

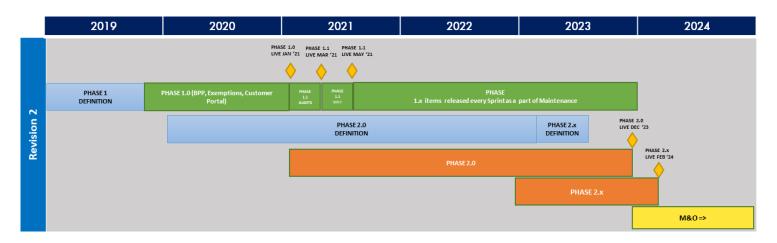
Total Project Cost (COIT + Other)	Total COIT Funding To Date	Total COIT Request for FY23-28		Total Spent	Remaining Balance (Total Project)
\$78.8M	\$53.1M	\$1.2M	\$24.5M*	\$66.1M	\$12.7M

<sup>\*</sup>Includes FY 23-24 forecasted Non-COIT sources not yet appropriated

	Status	Comment			
		Begin Date	Jan 2019	Original Phase 2 go-live date May 2021	
Schedule		End Date	Feb 2024	90% complete with phase 2.0 requirements	
		% Complete	83%	<ul><li>87% complete with phase 2.0 design</li><li>83% complete with 2.0 build</li></ul>	
Scope		ASR scope of work is unchanged. Change orders have been accommodated within existing contingency.			
Budget		<ul> <li>Delays due to issues with vendor project management and reporting.</li> <li>Underestimated scope, inaccurate planning, forecasting and scheduling.</li> <li>More customization than anticipated.</li> <li>Delays due to project turnover and loss of resources through COVID-19.</li> <li>Challenges in timely completion of requirements.</li> </ul>			

## High-Level Project Plan

#### Project Schedule Revision - 2



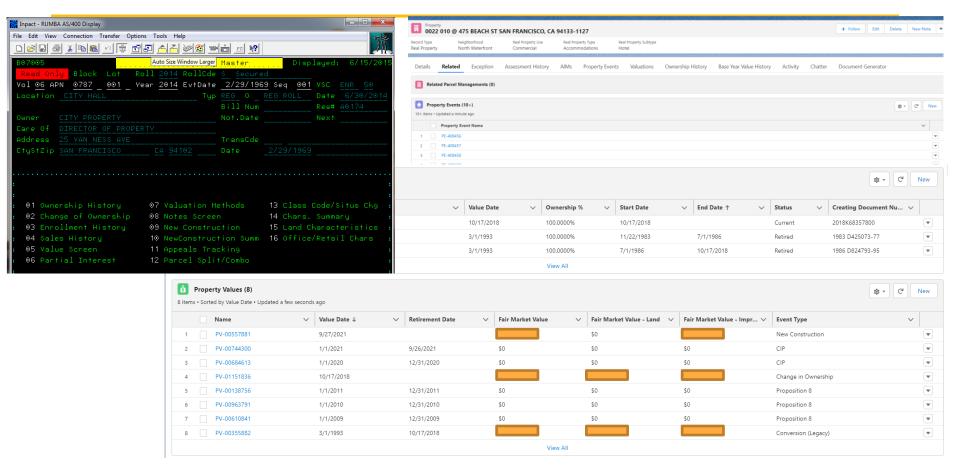
Remaining Phase 2.0 major milestones include:

- Build Complete July
- User Acceptance Testing (UAT) August November
- Cutover / Roll back November/December
- End User Training December

## Project Challenges

- No off-the shelf software for large county property assessment, building the system from the ground up.
- Vendor underbid the project, underestimated scope, inaccurate planning, forecasting and scheduling.
- Delays due to issues with vendor project management and reporting.
- More customization than anticipated.
- Delays due to project turnover and loss of resources through COVID-19.
- Challenges in timely completion of requirements.
- ASR needed more resources than anticipated, SMEs, business analysts and operations support particularly for data cleansing and migration.

## Thank You



## **Questions?**

## Project Risk Management Plan

Potential Risk #1: Budget Overrun and/or Vendor Delays	<ul> <li>Assess the root cause. If ASR responsibility utilize project contingency. If vendor responsibility, demand plan for correction.</li> <li>20% retainage on remaining milestone payments to ensure the project is fully implemented.</li> <li>Maintenance payments do not begin until project implementation is complete.</li> </ul>
Potential Risk #2: Bugs discovered during UAT	<ul> <li>Strict UAT entry and exit criteria negotiated with the vendor.</li> <li>Zero Priority 1, Priority 2 bugs before we exit UAT.</li> <li>ASR must sign off on all documentation and test results before closing UAT.</li> </ul>
Potential Risk #3: Issues discovered before go-live	<ul> <li>Strict Go/No-go criteria negotiated with the vendor covers application readiness, M&amp;O readiness and Organizational readiness.</li> <li>Rollback plan required.</li> </ul>

FY2023-24 & FY2024-25 Budget Recommendations

Action Item

### **Overview of Recommendations**

- The City's financial outlook has worsened since January
- Departments we're asked by the Mayor to propose an additional 5% in ongoing cuts (on top of 5% in FY24 & 8% in FY25 originally requested)
- COIT's Base Allocation of roughly \$28 million for FY23-24 could also be impacted by this financial strain

## **Recap of Initial Evaluation Criteria**

(1) Problem Definition: User research, Alternatives

- (2) Strategic Alignment and Benefits: Strategic Priority, Impact
- (3) <u>Development Plan and Change Management</u>: *Role of Business Prototyping*
- (4) Architecture Review
- (5) Department Capacity: Staffing, Project History

## **Added Focus in Prioritizing Funding**

Given the financial climate, we recommend only funding projects that are clearly:

- 1. Critical to City Operations
- 2. Strongly Aligned with Mayoral Priorities &/or ICT goals
- 3. Clearly within the Department's Capacity to Implement

## **Two Funding Scenarios**

**Low Scenario:** Assumes COIT's Base Allocation of \$28m in FY23-24 with a 4% CPI increase in FY24-25

**High Scenario:** Assumes roughly \$2m increase on Base Allocation in FY23-24 with an 8% increase in FY24-25

## **Low Scenario Projects**

Department	Project Title	FY23-24 GF Allocation	FY24-25 GF Allocation	Additional Context for Recommendation
Assessor-Recorder	Property Assessment and Tax Systems Replacement	1,172,607	-	Critical to citywide operations, strong alignment with ICT goals
<b>Board of Supervisors</b>	Legislative Management System	1,000,000	-	Critical to citywide operations; Strong ICT goal alignment
City Administrator	[ADM-Digital Services] Support for Digital Security & Translation	1,212,400	765,000	Citywide impact, ICT goal alignment
District Attorney	Electronic Subpoena Project	282,000	-	Mayoral Priority. ICT goal alignment
District Attorney	eProsecutor Phase II Project	125,000	1	Mayoral Priority. ICT goal alignment
Emergency Management	Computer Aided Dispatch Replacement	11,347,820	14,220,605	Critical to citywide operations, strong alignment with ICT goals and Mayoral priority
Emergency Management	Public Safety Radio Replacement Project	3,858,872	3,863,872	Critical to citywide operations; Strong ICT goal alignment
Human Resources	Employee Access to their City (Intranet/Employee Portal)	1,075,729	727,567	Citywide impact; Strong ICT goal alignment
Human Resources	HR Modernization: Electronic Onboarding and e-Personnel Files	297,535	-	Citywide impact; Strong ICT goal and Mayoral priority alignment

## **Low Scenario Projects**

Department	Project Title	FY23-24 GF Allocation	FY24-25 GF Allocation	Additional Context for Recommendation
Juvenile Probation	JUV VoIP Project	-	240,000	Strong ICT goal alignment, critical to dept operations
Sheriff	New Jail Management System	1,868,102	1,868,102	Strong ICT goal alignment, critical to dept operations
Sheriff	Records Management System	500,000	500,000	Strong ICT goal alignment, critical to dept operations
Technology	Cloud Center of Excellence	1,371,856	1,257,856	Critical to citywide operations, strong alignment with ICT goals
Technology	Data Center Resiliency	675,000	380,000	Critical to citywide operations, strong alignment with ICT goals
Technology	JUSTIS Data Center of Excellence	1,369,500	1,324,988	Critical to citywide operations, strong alignment with ICT goals
Technology	Telecom and LAN Modernization	1,380,000	3,200,000	Critical to citywide operations, strong alignment with ICT goals
Treasurer-Tax Collector	Empty Homes Tax	500,000	750,000	Strong alignment with ICT goals

## **High Scenario Projects**

Department	Project Title	FY23-24 GF Allocation	FY24-25 GF Allocation	Additional Context for Recommendation
City Administrator	[ADM-Real Estate 1] City Hall Assistive	120,000	-	Citywide impact (numerous Departments hold public
	Listening System Replacement - ADA			hearings at City Hall). Alignment with ICT goal of
	Requirement			accessibility. May fit more neatly into the Capital Plan
				facilities upgrades.
City Administrator	[ADM-Real Estate 2] City Hall Hearing	500,000	-	Citywide impact (numerous Departments hold public
	Room Audio System Upgrade			hearings at City Hall). Alignment with ICT goal of
	, , , , ,			accessibility. May fit more neatly into the Capital Plan
				facilities upgrades.
Emergency	Access Control Badging System	450,000	-	Priority/critical for dept; not typical for COIT to fund
Management	Replacement NEW			this sort of single dept facilities/equipment upgrade.
Emergency	Perimeter and Building Video Security	500,000	-	Priority/critical for dept, though not typical for COIT
Management	System Replacement			to fund this sort of single dept facilities/equipment
Human Dagauraga	Disaster Comice Marker Management	204.000		upgrade.
Human Resources	Disaster Service Worker Management	384,000	-	Citywide impact; Strong ICT goal alignment; Lower
	System			department priority; Limited department capacity
Police	NIBRS-Compliant RMS	-	3,300,000	Position requests seem operational rather than
				project-specific. Department may have existing funds
				that can be allocated toward this work. Alignment
				with ICT goals. Suggest funding initial contract costs
				in the high-scenario.

## Questions

# Adjournment